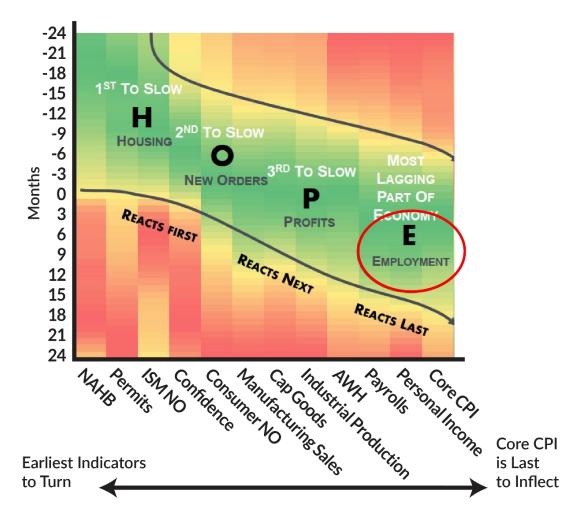
The Changing Investment Environment

April 18, 2023



Higher Interest Rates Means...

- Today's housing starts 1.4 mil.
- Current Manuf.PMIs below 50
- Earnings in decline
- < 200k jobsreported for March2023



Source: Piper Sandler

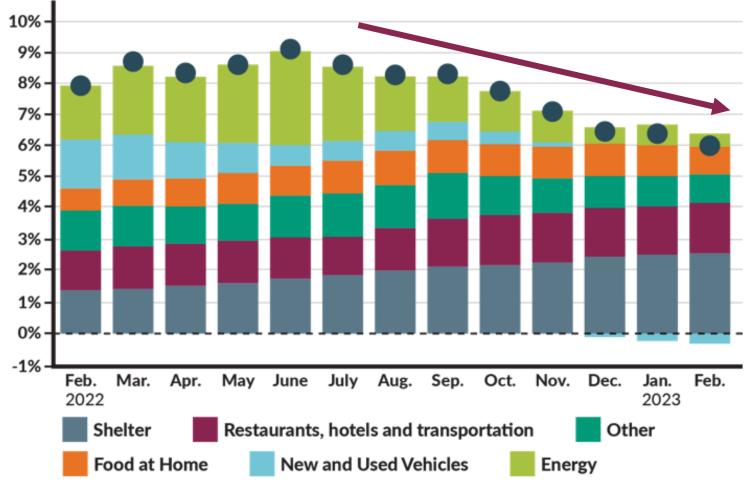


Inflation Pressures Easing

- Abundant financial liquidity contributed to spike in inflation levels
- Underlying contributors to inflation have begun to ease
- Continued moderation in inflation trends through the year

Contributors to Headline Inflation

Contribution to y/y % change, Not Seasonally Adjusted



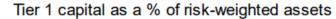
Source: BLS, FactSet, J.P. Morgan Asset Management as of 3.31.2023

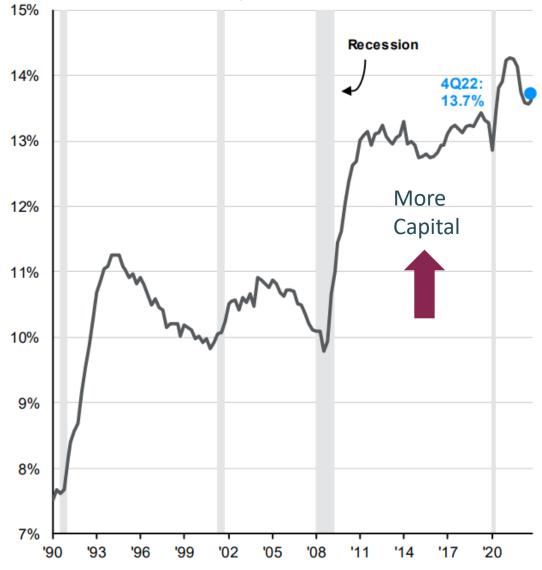


Banking "Crisis"

- Bank capital near30 year high
- Equity + reserves/risk assets
- Post GFC regulation
- Capital for forced losses
- BTFP liquidity program

U.S. bank tier 1 capital ratio





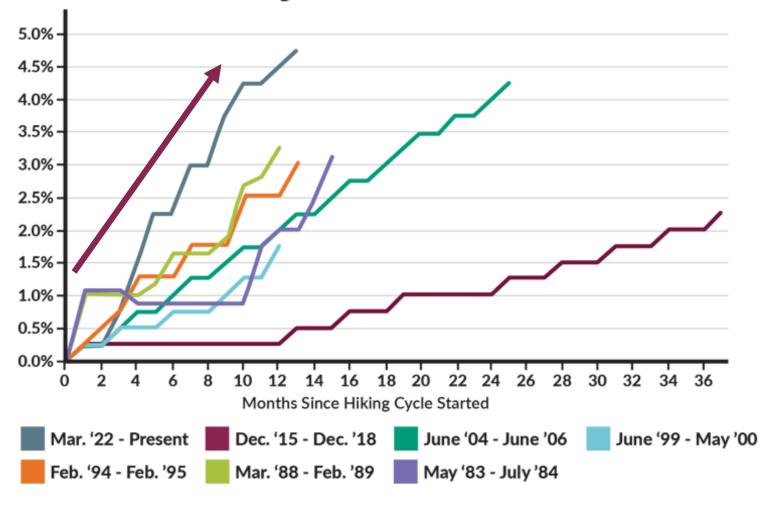
Source: Bloomberg, FDIC, Federal Reserve, JP Morgan Asset Management



Fed Tightening Cycle

- Fed tightening cycle has been one of the most rapid on record
- Fed aggressively tightened financial conditions
- 1Q'23 growth estimates remain solid
- Longer-term interest rates appear to have peaked

Change in Federal Funds Rate



Source: J.P. Morgan Asset Management as of 3.31.2023

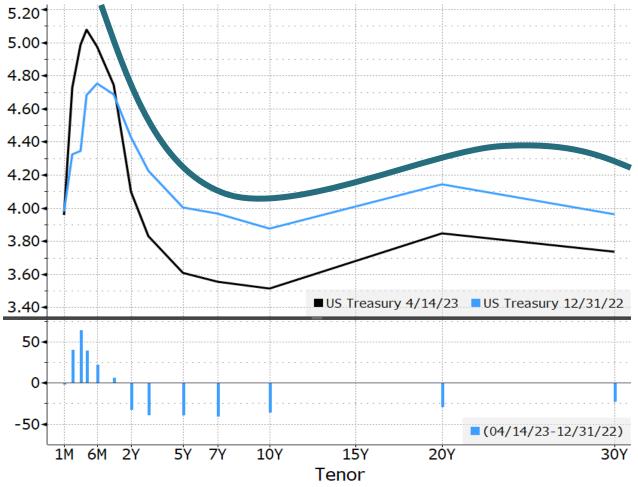


Yields Lower

- Yields mixed YTD
 - Higher 1-12 months
 - Lower over 1 year
- T-Bill yields expected to peak within next 3 months
- Inverted curve YTD
 - 10y/2y unchanged
 - 10y/3m more inverted
- Reflects peak fed funds rate soon followed by cuts

Treasury Yield Curves

4/14/23 vs. 12/31/22



Copyright@ 2023 Bloomberg Finance L.P.

16-Apr-2023 14:45:00

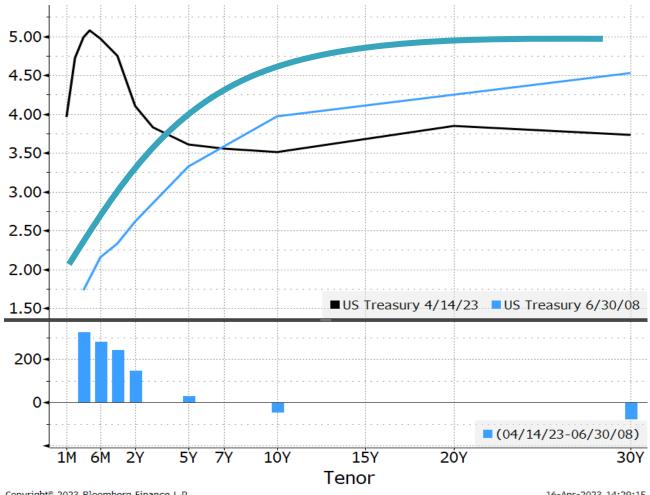


Yield Curve Normalization

- Normally investors demand higher yields for longer maturities to compensate for risk
- But during hiking cycles shorter maturity bonds may yield more than longer maturity bonds
- This is called an inverted curve
- A Fed pivot to rate cuts typically leads to a steeper yield curve

Treasury Yield Curves

4/14/2023 vs 6/30/2008

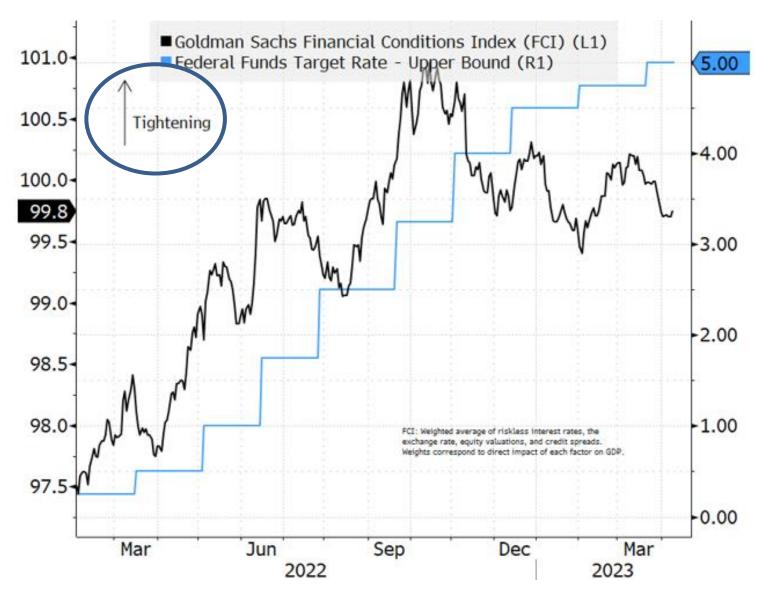




16-Apr-2023 14:29:15

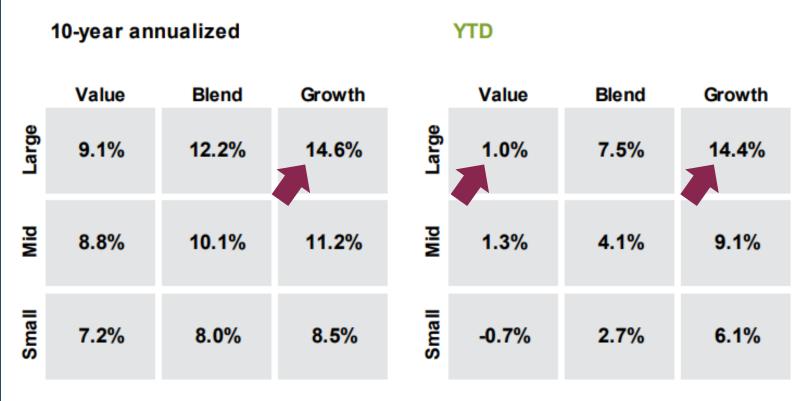


Tighter Conditions



Stock Returns

- 10-year annualized returns very good
- YTD Growth vsValue stark contrast– few stocks



Source: Factset, NFIB, S&P, JP Morgan Asset Management 3.31.23



Equities and Fed Pauses

Pause is good for multiples

- Earnings follow the economy
- Cautious positioning

Post-Pause Rallies – S&P 500 Index Returns %

Final Hike	3 Month	6 Month	12 Month	18 Month	24 Month	30 Month
Dec. '18	13.6	17.9	30.5	27.4	53.8	74
June '06	5.4	12.5	20.3	19.5	4.4	-28
May '00	1.2	-5.9	11.3	-20.9	-23.2	-36
Feb. '95	10.0	20.5	39.2	43.4	75.2	113
Feb. '89	12.2	24.5	16.8	14.2	36.6	50
Aug. 84	-0.9	9.8	17.8	42.7	61.4	88
Average	6.9	13.2	18.9	21.1	34.7	43
Median	7.7	15.2	19.1	23.4	45.2	62

Source: Bloomberg

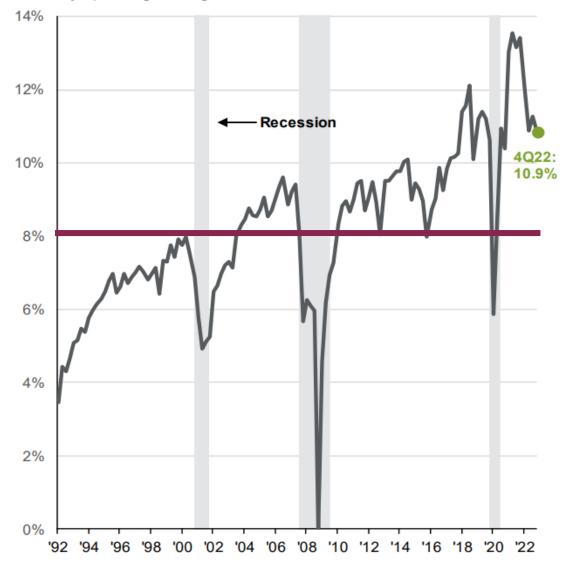


Corporate Earnings

- Operating margins remain well above average
- 10.9% vs 8% longterm average
- Capital costs may come down again

S&P 500 profit margins

Quarterly operating earnings/sales



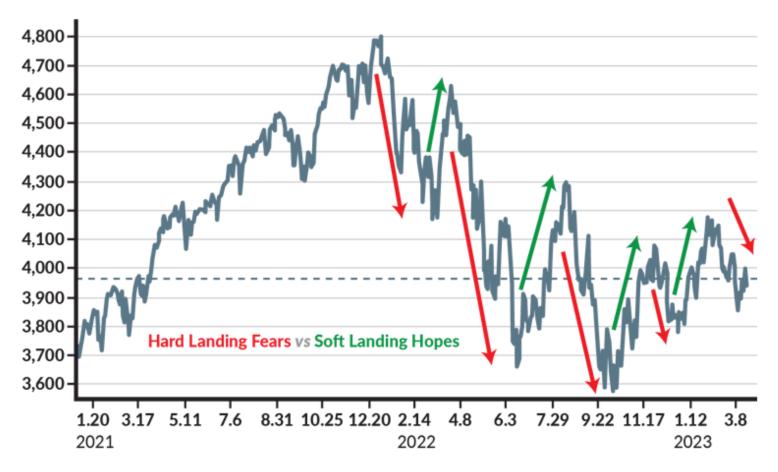
Source: Factset, NFIB, S&P, JP Morgan Asset Management 3.31.23



Equities Debate

- Market volatility has remained high
- Multiple cycles of rallies and drawdowns
- Expect markets to remain volatile

S&P 500 Index



Source: Thomson ONE, Standard & Poor's 500 Index 12.31.2020 to 3.31.2023



Thank You

This content is for informational purposes only and is not to be taken as advice or a recommendation to buy or sell any investment. Forecasts, figures, opinions or statements of market trends are subject to change without prior notice. All information presented is considered accurate at the time of publication, but no warranty of accuracy is given and no liability with respect to any error or omission is accepted. Charts and graphs, in and of themselves, should not be used as a basis for investment decisions. Past performance is not a guarantee of future results.

Complementary investments introduce risks that are different from more traditional investments and may require certain investor qualifications. These risks include more speculative strategies that may increase volatility and the risk of investment loss, illiquidity, lack of pricing or valuation information, complex tax structures and delays in distributing important tax information. Additionally, complementary investments often have more complex and higher fee structures than traditional investments. **Higher fees reduce investor returns.**

Johnson Financial Group is a privately-held financial services company and marketing name for its subsidiaries, Johnson Bank, Johnson Wealth Inc., and Johnson Insurance Services, LLC.

JohnsonFinancialGroup.Com

